

## Schneider Electric and KROHNE have announced new alliance at Gastech, Abu Dhabi

- The new alliance offers a complete and unique Pipeline Management Solution
- Enhanced pipeline performance and safety of pipeline operations

### Duisburg, June 3, 2009:

Schneider Electric and KROHNE have unveiled a new and innovative pipeline management solution at Gastech 2009 in Abu Dhabi. The combined product and services solution helps to enhance pipeline performance and safety through pipeline simulation, pipeline leakage detection, energy management, integral security, advanced process automation and a complete pipeline instrumentation package.



**Stephan Neuburger, Managing Director KROHNE, together with Michel Crochon, Executive Vice President Customer & Market of Schneider Electric**

The combined solution consists of a collaborative, open and scalable architecture platform. Real-time monitoring and automation is achieved through the Schneider Electric's SCADA system, safety is handled with Schneider PLCs and RTUs. KROHNE will provide pipeline instrumentation including highly accurate custody transfer flow measurement products together with its most reliable pipeline leakage detection system.

"This partnership is a great opportunity for our customers who require solutions for pipeline process optimisation and enhanced pipeline integrity. With the recognised expertise of Schneider Electric in energy management and security, KROHNE will add its know-how in model-based leak detection combined with its best-in-class flow meters," comments Stephan Neuburger, Managing Director KROHNE.

"As a leading solutions provider for the Oil & Gas industry, this partnership is the answer to the midstream process to build efficient and tested solutions," adds Patrick Albos, Vice-President Oil & Gas Solutions, Schneider Electric.

This combined solution includes both leaders track record project execution capabilities and local services.

#### About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in energy and infrastructure, industrial processes, building automation, and data centres/networks, as well as a broad presence in residential applications. Focused on making energy safe, reliable, and efficient, the company's 114,000 employees achieved sales of more than 18.3 billion euros in 2008, through an active commitment to help individuals and organisations "Make the most of their energy™".

#### About KROHNE

Established in 1921, KROHNE is a family-owned business employing 2,510 people around the world with representatives on all continents. The company has its headquarters in Duisburg, Germany and develops, manufactures and sells products in the field of measuring technology, standing for innovation and superior product quality. KROHNE is one of the market leaders in industrial process measuring technology.

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